

What working in non-academic jobs is really like and how to be more employable in industry

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author, speaker and career mentor

<https://www.turningscience.com/>

12 + 13 March 2025

09.00 – 17.00 hrs.

MARUM I, room 2060



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Objectives

As a scientist trained in academia, you have all the valuable skills needed to work in industry. To help you develop these skills, this course will give you an insight into how to find a job in industry, what recruiters are looking for and what it is like to work in the private sector.

Topics

How is industry different from academia?

- o Addressing the cultural differences
- o What will my main challenges be in my industry job?
- o How can I be more employable in the private sector?

Building a rewarding career in industry as a scientist

- o Career options for scientists in industry
- o Will I enjoy working in industry?

How to design your own career path in the private sector

- o What strengths make me valuable in industry?
- o What's the best way to find a job?

Impressing an industry manager

- o How can I describe my academic work so they see my value?
- o How can I sound more industry-savvy in an interview?

Overcoming job Search Challenges

- o Job interviews and hiring procedures

Insights into working in industry

- o How are projects run?
- o Finance – the language of business
- o Working with customers

Target group

Doctoral and postdoctoral researchers who are interested in learning about non-academic work environments (mainly industry)

The trainer

David has a PhD in Physics and more than 25 years of experience in a wide range of corporate roles, giving him a broad perspective on how technology companies operate and where a scientist can add the most value to the business. During his time in industry, he often found himself in the position of a recruiter, so he has first-hand knowledge of what companies are looking for in a scientist.



In 2017, David founded TurningScience to help scientists learn the non-technical skills they need to effectively transition into industry careers.

Preparation before the course

'You will receive a short questionnaire about your industry experience and course expectations a few days before the course.

Registration

To register for this course, please visit

<https://www.marum.de/en/research-training/2025/2025-03-12.html>

Please note that your registration will be binding.

If we don't receive a critical number of registrations by **31 January 2025**, the course will have to be cancelled.

Please direct any enquiries about this event to early-career@marum.de.